

# 12 steps to make workshops work

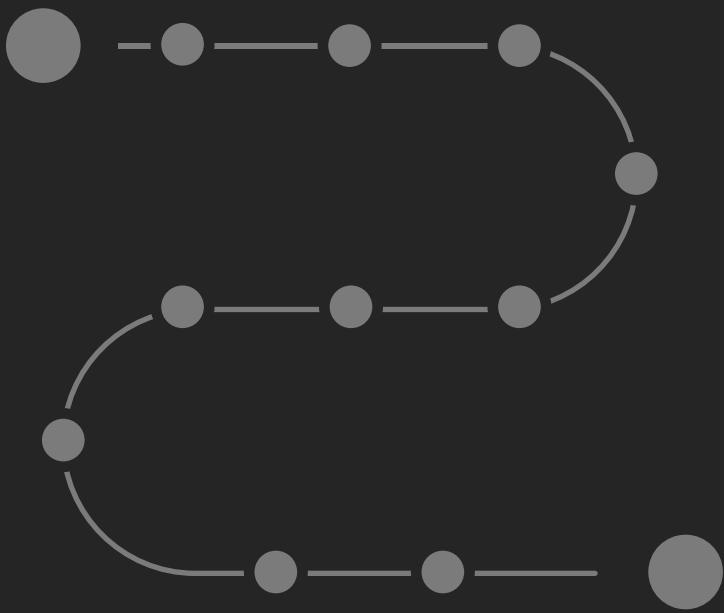
[Click here to get the  
full 12-steps guide](#)

## Before you start

A workshop is a working session in which groups collaborate to work on a common goal. The goal depends on the purpose of your workshop. Do you aim to generate ideas, solve a problem, or make a decision?

In some cases, a workshop might not be the best tool to achieve your goal. Start by asking yourself whether you actually need a workshop. Only if you answer these three questions with yes, this checklist will help you:

- Does the topic require the contribution of the participants?**
- Do you intend to convert the results into work-related action?**
- Does the group have the expertise and resources to achieve the expected results in the given time frame?**



**workshops  
.work**

# Checklist

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## Workshop planning

- 1. Define the purpose**

A precise understanding of the workshop's purpose is the starting point to all steps that follow after. A workshop is only a tool to achieve a larger goal.
- 2. Select the group of participants**

A workshop will only achieve results if everyone in the room has a clear role that contributes to its purpose and outcome.
- 3. Have conversations with all the participants**

A pre-workshop call gives you the opportunity to discuss sensitive topics and potential “people-issues” off-record.
- 4. Draft the agenda and cross-check it with your objective**

Make sure that the exercises build on each other and guide the participants smoothly throughout the day.
- 5. Book a suitable space for your session**

A workshop is an experience you invite the participants to. Therefore, be mindful about what you want everyone to see and feel when they enter the space.
- 6. Address the participants**

Depending on their personal preferences, some of the participants will prefer to know the agenda in advance and will feel the need to prepare (at least mentally).

# Workshop delivery

- 7. Pack your toolbox**

Make sure that all the tools you need to achieve the results you seek are at hand. Investing in higher quality tools usually pays off.
- 8. Facilitate the workshop**

Remember that you function as a role model and that your energy spills over to the group. Trust the process but don't force it if you feel that the group needs something else.
- 9. Cross-check the outcomes with your purpose and goals**

After the workshop, it is worth planning some time for your individual debriefing, a "post-mortem".

# Workshop debrief

- 10. Feed back to participants**

Ensure that all the participants have the same understanding of the results and the next actions. A feeling of meaningful progress will motivate them to stay involved and follow-up.
- 11. Have a post-workshop survey if possible**

Double-check on the alignment amongst participants through a short online survey. Check their understanding of the results as well as their roles and responsibilities.

# Workshop delivery

- 12. Follow-up a week after the workshop**

A week or two after the workshop it is important to reach out to the participants again to follow up. Make sure that everyone could progress on whatever they committed to.

## Work with me

If you don't have time to go through the 12-steps yourself, why don't you take a shortcut?

Maybe you have nothing on paper yet. Maybe you just need a sparring partner to bullet-proof your concept. Maybe you need inspiration on how to get your agenda to the next level.

I collected insights from over 50 interviews with the world's best facilitators. I have learned what makes workshops work. Let me help you.

[Click here to book an exploration call](#)